

HOW TO CHOOSE A COMMERCIAL CLEANING COMPANY

There are several things that you should do before actually choosing a commercial cleaning firm.

After etching out several firms that you think look like they can handle your facility, your work has just begun. If you do not investigate deeply enough, it could be a big problem down the line.

1) During the interview of the cleaning firm, find out who the actual day to day operations manager of your facility will be and find out how he will plan a system to maintain your facility.

He will need access to computerized scheduling, in depth detail cleaning crews and emergency response crews. Quality control of the night or day crew via inspections and constant communication with the operations manager and supervisor.

2) When calling a reference, make sure the operation of the business is similar to yours.

Find out who the dedicated operations manager is and how he maintains the facility on a day to day basis as well as special request and emergency situations.

3) Find out all of the resources available to the cleaning/building maintenance company.

Do they have carpet cleaning, floor striping and waxing capability. Do they have buying power to get you good prices on paper products, liners, chemicals and specialty products?

Can they respond to emergencies within critical minutes of a situation?

Do they have access to a background screening and drug testing service that can provide reports to your company?

4) Find out if a company wants to lock you into a year or ninety day out clause in the contract, if they do, beware of that company.

A thirty day written notice to discontinue the service is more than fair. Service may drop even worse after a notification.

If you follow these guidelines and they are met, it will pay endless dividends for you and your company as it will be the track that will create a great business

relationship for many years to come.

It will develop into a partnership of trust, great service and satisfaction to you and your employees.

IF YOU WOULD LIKE FURTHER INFORMATION OR A NO OBLIGATION PROPOSAL,
PLEASE CONTACT ANDREW PABIAN AT 800-834-9995 EXT 202 OR VIA EMAIL AT
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